

# Managing People: Helping People Work Better

## Day 1

1:00 p.m. to 4:30 p.m. Eastern time

1. **Introduction** (30 Minutes)
  - a. Introduction of Program and Participants
  
2. **What is a Supervisor?** (45 Minutes)
  - a. Small group discussion
  - b. Class discussion

**Break** (10 Minutes)
  
3. **A Performance Model** (45 Minutes)
  - a. Short lecture
  - b. Small group discussion
  - c. Class Discussion
  
4. **Employee Morale and Its Effect on Performance** (30 Minutes)
  - a. Short Lecture
  - b. Individual activity
  - c. Class Discussion

**Break** (10 Minutes)
  
5. **Creating Clear Performance Expectations** (40 Minutes)
  - a. Individual activity
  - b. Small group discussion
  - c. Class Discussion
  
6. **Day #1 Evaluation** (15 minutes)

**Day 2**  
**1:00 p.m. to 4:30 p.m. Eastern time.**

- |            |   |                     |
|------------|---|---------------------|
| <b>7.</b>  | <b>Day #1 Review</b>  | (30 minutes)        |
|            | a. Small group discussion<br>b. Class Discussion                        |                     |
| <b>8.</b>  | <b>Learning Opportunities</b>   | (50 minutes)        |
|            | a. Small group discussion<br>b. Class Discussion                        |                     |
|            | <b>Break</b>  | <b>(10 minutes)</b> |
| <b>9.</b>  | <b>Rewards and Recognition</b>  | (40 minutes)        |
|            | a. Short lecture<br>b. Small group discussion<br>c. Class discussion    |                     |
| <b>10.</b> | <b>Case Study: Giving Feedback</b>                                      | (55 minutes)        |
|            | a. Small group discussion   |                     |
|            | <b>Break</b>  | <b>(10 minutes)</b> |
|            | b. Class discussion<br>c. Small group discussion<br>d. Class discussion |                     |
| <b>11.</b> | <b>Summary and Evaluation</b>   | (30 minutes)        |